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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

Sub.:- PHYSICAL TARGETS/ PROJECTIONS in respect of CDMA WLL connection & EVDO card connection for 2013- 14 & 2014-15.

Ref.:- (i) U.O. No. CP&M /1-23/2013 dated 03.09.2013 of CP&M cell, BSNL CO

In reference to your office letter no. referred above at (i), Information in respect of NWP-CDMA Section are as under


1. Rural – Urban break up of EVDO data card connections as on 1.4.2013 is attached as Annexure -1
2. Target for 2013-14 Rural – Urban circle wise break up already issued vide this office letter no. 69-19/ 2008- CDMA/ Vol.-II dated 10.04.2013 [copy enclosed]
WLL DEL target for 2013-14 - NIL
EVDO gross sale target for 2013-14 -50,000
3. Target for 2014-15 Rural – Urban circle wise break up

Based on availability of capacity, trend of sale of EVDO data card connection and other relevant factors Circle wise WLL DEL & CDMA EVDO gross sale target for 2014-15 has been approved by competent authority as per the annexure enclosed

WLL DEL target for 2014-15 - NIL
EVDO gross sale target for 2014-15 - 25,000

Total 25k EVDO data cards sell target for 2014-15 fixed is in Urban only [copy enclosed]. For the purpose of MOU with DOT, DEL/ EVDO target for 2014-15 may be communicated as NIL.

Encl. A/A.


(T.P. Mishra)
AGM (NWP-CDMA)

AGM (CP&M-III), BSNL C.O., New Delhi.
No. 69-19/ 2008 – CDMA/ Vol.-II/ dated: 11.09.2013
Copy to:

1. PPS to Director (CFA), BSNL, for information please.
2. G.M. (CP & M), BSNL C.O.
3. G.M. (BP-CM), BSNL C.O.
4. G.M. (Corp. Restructuring), BSNL C.O. N. Delhi

Annexure -1.

| EVDO Data card Connection working as on 01.04.2013 | | | | | |
|--|------|--------|-------|--------|--------------------|
| Sl. No | Zone | Circle | Rural | Urban | Total(Urban+Rural) |
| 1 | E | A&N | 0 | 3053 | 3053 |
| 2 | S | AP | 0 | 538 | 538 |
| 3 | E | AS | 0 | 7276 | 7276 |
| 4 | E | BH | 0 | 1002 | 1002 |
| 5 | W | CGH | 0 | 3669 | 3669 |
| 6 | W | GJ | 0 | 3417 | 3417 |
| 7 | N | HR | 0 | 1489 | 1489 |
| 8 | N | HP | 0 | 1483 | 1483 |
| 9 | N | J&K | 0 | 4160 | 4160 |
| 10 | E | JKD | 0 | 2631 | 2631 |
| 11 | S | KTK | 0 | 5399 | 5399 |
| 12 | S | KLA | 0 | 6981 | 6981 |
| 13 | W | MP | 0 | 6451 | 6451 |
| 14 | W | MH | 0 | 4539 | 4539 |
| 15 | E | NE-I | 0 | 3458 | 3458 |
| 16 | E | NE-II | 0 | 3873 | 3873 |
| 17 | E | OR | 0 | 3319 | 3319 |
| 18 | N | PB | 0 | 839 | 839 |
| 19 | N | RJ | 0 | 4975 | 4975 |
| 20 | S | TN | 0 | 5694 | 5694 |
| 21 | N | UCHL | 0 | 2292 | 2292 |
| 22 | N | UP(E) | 0 | 3485 | 3485 |
| 23 | N | UP(W) | 0 | 4309 | 4309 |
| 24 | E | WB | 0 | 8953 | 8953 |
| 25 | E | KOLTD | 0 | 6284 | 6284 |
| 26 | S | CHNTD | 0 | 1969 | 1969 |
| G. Total | | | 0 | 101538 | 101538 |

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| WLL CDMA [EVDO card connection] Gross sale Target for year 2014-15 | | | | |
|---|-------------------------------------|---|----------|---------------|
| S. No. | Name of Circles/ Metro Districts | EVDO Gross sale Target for year 2014-15 | | |
| | | Urban | Rural | Total |
| 1 | A & N | 1000 | 0 | 1000 |
| 2 | Andhra Pradesh | 0 | 0 | 0 |
| 3 | Assam | 1800 | 0 | 1800 |
| 4 | Bihar | 800 | 0 | 800 |
| 5 | Chhattisgarh | 730 | 0 | 730 |
| 6 | Gujarat | 1000 | 0 | 1000 |
| 7 | Haryana | 890 | 0 | 890 |
| 8 | Himachal Pr | 730 | 0 | 730 |
| 9 | J & K | 1500 | 0 | 1500 |
| 10 | Jharkhand | 1000 | 0 | 1000 |
| 11 | Karnatak | 1000 | 0 | 1000 |
| 12 | Kerala | 2000 | 0 | 2000 |
| 13 | Madhya Pr. | 1500 | 0 | 1500 |
| 14 | Maharashtra | 1500 | 0 | 1500 |
| 15 | NE-I | 1500 | 0 | 1500 |
| 16 | NE-II | 1000 | 0 | 1000 |
| 17 | Orissa | 550 | 0 | 550 |
| 18 | Punjab | 0 | 0 | 0 |
| 19 | Rajasthan | 1000 | 0 | 1000 |
| 20 | Tamilnadu | 1200 | 0 | 1200 |
| 21 | Uttranchal | 400 | 0 | 400 |
| 22 | UP (E) | 1000 | 0 | 1000 |
| 23 | UP(W) | 800 | 0 | 800 |
| 24 | W. Bengal | 800 | 0 | 800 |
| 25 | Kolkata | 800 | 0 | 800 |
| 26 | Chennai | 500 | 0 | 500 |
| | G Total | 25,000 | 0 | 25,000 |

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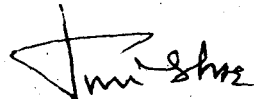
Sub.:- Annual Circle wise Target for 2013- 14 in respect of CDMA WLL connection & EVDO Gross sale EVDO gross sale.

**Ref.:- (i) This office letter no. 69-19/ 2008-CDMA/ Vol.-II dated 16.10.2012.
(ii) E mail received from AGM (RM- CM, BSNL CO.**

In partial modification to this office letter referred above at (i), Circle wise CDMA EVDO gross sale target for 2013-14 has been revised & approved by competent authority as under & as per the annexure enclosed.

WLL DEL target for 2013-14 -- NIL
EVDO gross sale target for 2013-14 – 50000 [as per Annexure]

Encl. A/A.


(T.P. Mishra)
AGM (NWP-CDMA)

Sr. GM (PP- CM), BSNL C.O., New Delhi.
No. 69-19/ 2008-CDMA/ Vol.-II/ dated: 10.04.2013.

to:

1. PPS to Director (CM), BSNL, for information please.
2. G.M. (BP-CM), BSNL C.O. N. Delhi
3. GM (CP&M), BSNL C.O., New Delhi
4. GM (F) CM, BSNL CO.

| WLL CDMA [EVDO card connection] Gross sale revised Target for year 2013-14 | | | | |
|---|-------------------------------------|---|----------|---------------|
| S. No. | Name of Circles/ Metro Districts | EVDO Gross Sale revised revised Target for 2013-14 | | |
| | | Urban | Rural | Total |
| 1 | A & N | 1000 | 0 | 1000 |
| 2 | Andhra Pradesh | 0 | 0 | 0 |
| 3 | Assam | 1000 | 0 | 1000 |
| 4 | Bihar | 1850 | 0 | 1850 |
| 5 | Chhattisgarh | 1340 | 0 | 1340 |
| 6 | Gujarat | 3530 | 0 | 3530 |
| 7 | Haryana | 1810 | 0 | 1810 |
| 8 | Himachal Pr | 1430 | 0 | 1430 |
| 9 | J & K | 1500 | 0 | 1500 |
| 10 | Jharkhand | 2050 | 0 | 2050 |
| 11 | Karnatak | 3710 | 0 | 3710 |
| 12 | Kerala | 2540 | 0 | 2540 |
| 13 | Madhya Pr. | 4280 | 0 | 4280 |
| 14 | Maharashtra | 2380 | 0 | 2380 |
| 15 | NE-I | 1000 | 0 | 1000 |
| 16 | NE-II | 1000 | 0 | 1000 |
| 17 | Orissa | 1190 | 0 | 1190 |
| 18 | Punjab | 0 | 0 | 0 |
| 19 | Rajasthan | 3210 | 0 | 3210 |
| 20 | Tamilnadu | 1720 | 0 | 1720 |
| 21 | Uttranchal | 1180 | 0 | 1180 |
| 22 | UP (E) | 2450 | 0 | 2450 |
| 23 | UP(W) | 2230 | 0 | 2230 |
| 24 | W. Bengal | 1120 | 0 | 1120 |
| 25 | Kolkata | 3980 | 0 | 3980 |
| 26 | Chennai | 2500 | 0 | 2500 |
| | G Total | 50,000 | 0 | 50,000 |

Cap

 MCDMA-II